



# MWH Global, Inc. Partners with Catapult for Global Collaboration Solution

# Microsoft Lync Enables Organization to Achieve Goal of Integrated Global Working

*MWH Global, Inc. (MWH) is a multi-disciplined global company offering a full array of integrated services for markets within the wet infrastructure sector. With 180 offices in 35 countries, MWH provides innovative, sustainable solutions to challenging projects in communities around the world for water infrastructure and transportation infrastructure, construction engineering, and mining services.*

MWH has over 7,000 employees worldwide, and continually faces the challenge of sharing and delivering business critical knowledge to its globally integrated teams in an efficient and cost-effective manner. Collaboration enables the firm to leverage its global expertise for local needs, and a solution was needed to improve its teams' abilities to perform work virtually; connect internal teams with external partners to deliver client solutions; and progress integrated global working.

MWH partnered with Catapult to design a solution to enable its global workforce to quickly connect, collaborate, and share knowledge.

## How Catapult Systems Helped

By assessing MWH's current environment, Catapult identified the need to replace the firm's existing OCS collaboration tool with Microsoft Lync. With integrated features such as presence and location, instant messaging with audio and video, desktop sharing, file transfer, and the use of virtual whiteboards, Lync delivers more flexible

options needed to support the company's initiative of simplified collaboration for an integrated global workforce.

## Results

The company-wide implementation of Lync delivered cost savings and improved collaboration. Savings were attained by transferring internal (Lync-to-Lync) calls and video over the network, defraying the long-distance calling costs across the firm. The company has seen savings of \$400,000 in the first nine months of Lync usage in audio and video conferencing costs alone. Lync has also allowed the company to adopt and support a hot desk model, creating significant real estate savings.

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**“The ability to have voice and video calls through the same interface has worked wonders. Our progress around Integrated Global Working is highly dependent on adoption of technologies such as this.”**

- Jougul Choudhary | Pune Director, MWH Global, Inc.

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Additional efficiencies are being achieved with Lync's ability to provide easier access to teams located in other regions, enabling greater knowledge transfer and access

“Lync has brought my team to a new level of virtual teamwork. With instantaneous screen sharing and voice-activated video, we are much closer to mimicking face-to-face interaction. We’ve seen significant benefits in reduced travel and my global team has been able to seamlessly collaborate on a project.”

- John Buttz | Regional Managing Director, MWH Global, Inc.

to timely business information. By fostering a new level of collaboration for MWH, Lync has made voice and video feasible, simple, and “on-demand.”

Moreover, with Catapult’s support, the firm has similarly experienced a drastic increase in user adoption since its initial rollout. Total audio and video session minutes have crossed the two million minutes mark in approximately eight months- a true measure of end-user success with results expected to increase over the next few months.



## How can we help you?

Contact us at 1-800-528-6248 or [info@CatapultSystems.com](mailto:info@CatapultSystems.com)