



MOSS Connect Case Studies



Catapult Systems

The Microsoft Consulting Company

Hosted environment provides custom SharePoint experience

MOSS Connect from Catapult Systems is a one-of-its-kind offering: a hosted environment that enables you to experience Microsoft Office SharePoint Server 2007 adapted for your organization. It is flexible and scalable, with menu pricing for various levels that offer differing access to features, according to your needs.

MOSS Connect helps you attain organizational buy-in by demonstrating the many powerful features of SharePoint via meaningful, personalized interaction with the product. By requiring you to purchase neither SharePoint licenses nor hardware, this no-risk approach speeds your time to value. Read on to learn how two customers took advantage of MOSS Connect.

Chip Maker Shortens Production Cycle

This chip manufacturer sees that what SharePoint 2007 delivers is key to helping it improve the way it operates and increase its speed to market. Therefore, it is adopting the new platform widely across the company – from departmental intranets to divisional portals to its public-facing Web site. This effort is no small feat – tens of thousands of pages must be migrated onto the new platform, forms must be created, order processing capabilities must be customized, and much more. And each page, form and process must be developed, tested, debugged, retested, deployed and taught to its user base. A traditional SharePoint development environment was not going to enable the client to meet its aggressive timelines.

Enter the ready availability of Catapult's MOSS Connect hosted environment. In a traditional effort, the infrastructure must be created first, before development can begin. By using MOSS Connect as a test environment, the client is able to run all of these development projects in parallel while allowing IT to develop the infrastructure required to support the new deployments. Not

only does this drastically reduce time to value, the client also saves time and money by being able to consolidate production schedules and work out issues with infrastructure before they impact production, all the while gaining valuable learnings of how its SharePoint solution will function for its users.

Results

- Shortened time to value with consolidated production schedules.
- Time and money savings by working out IT issues before production is impacted.
- Faster, broader adoption via learnings of solution's functionality.

National Retailer Proves Value of SharePoint

This retailer, with more than 1200 stores across North America and Mexico, wanted to give its stores an improved way to collaborate with each other and with the corporate office. The company had been using Microsoft SharePoint Portal Server 2001, and found the wider range and power of features in Microsoft Office SharePoint Server 2007 compelling.

However, the company lacked the hardware and staff availability to set up the environment required for a Proof of Concept (PoC). So it opted to leverage Catapult System's hosted MOSS Connect environment to test the Collaboration, Search and Content Management features of SharePoint. Thanks to MOSS Connect's ease of use that mitigates the need for extensive training and technical staffing, the customer was able to determine that SharePoint 2007 should meet its collaboration needs easily. Further, the customer was able to do this quickly—several weeks sooner than in a more traditional SharePoint PoC, ongoing investment in hardware and licenses to create the hosted solution. Lastly, the company was able to experience the PoC at very

low risk, as the company's expenditures were limited to MOSS Connect's low, fixed-menu pricing, and included no soft cost of human resources in development efforts.

Results

- MOSS Connect's ease of use mitigated need for training and technical staffing
- Hosted environment ensured faster PoC set-up than traditional environment
- Client's risk was minimal as licenses and hardware were not required



How can we help you?

Contact us at 1-800-528-6248 or info@CatapultSystems.com